Discover a better way to detect threats in the vast cyber universe.
MANAGED THREAT DETECTION with \textit{n}Discovery

Advanced threat detection, incident response support, and compliance reporting across your entire environment all without the need to invest in costly hardware devices or dedicated resources.

Whether you’re a small business or an enterprise organization, \textit{n}Discovery will:

\textbf{Save you time}, because the research and confirmation of potential malicious activity is off your plate. No need to juggle competing priorities.

\textbf{Save you money}, because you no longer need to invest in training, development, or headcount for security expertise.

\textbf{Let you know when you’ve been breached and exactly what to do about it}.

\textit{“n}Discovery’s ability to identify potentially malicious actors provides a crucial piece that was missing from our internal monitoring process. Installation of the service was simple and the reports are easy to read. \textit{n}Discovery has been a great addition to our cybersecurity program.”

-- Garrett Henry, VP, Information Technology Officer, Franklin Savings Bank
WHY nDISCOVERY?

According to a recent Ponemon Institute report*, 63% of organizations experienced at least one cyber-attack in the past 12 months – and getting malware attacks under control continues to plague companies across all sectors. nDiscovery offers all the features you need to overcome the challenges and confidently defend your network.

Advanced Threat Detection

61% of organizations do not rate their ability to detect a cyber-attack as highly effective. This is in part because advanced threat detection cannot happen by algorithm alone. nDiscovery combines human expertise with the latest threat intelligence and advanced data analytics to quickly and accurately detect threats across your entire environment.

Confirmation in Real-Time

The average time to detect an advanced cyber-attack is 170 days, and the longer it takes to identify and contain data breaches, the more it costs your organization. With security events streamed in real time, nDiscovery validates the breadth of an incident and delivers remediation recommendations within minutes.

Incident Response & Forensic Support

65% of organizations report a shortage of skilled personnel on their Incident Response teams. During an incident, you need to know how it happened, the extent of the damage, and how to correct it. With nDiscovery, we have immediate access to forensic-quality data to determine exactly what’s going on – and tell you what to do about it.

Dedicated Support from Cybersecurity Experts

55% of companies lack the in-house expertise to detect threats. Precious time is wasted because many malware alerts investigated are false positives. We’re 100% focused on security and bring that expertise to your team, so you can focus on your core disciplines. We develop familiarity with your environment and provide support and guidance with security findings.

Regulatory Compliance & Reporting

Analyzing audit logs is an integral part of complying with a number of IT security compliance standards, but the process is extremely time-consuming. nDiscovery keeps you in compliance, and provides daily and monthly reports that auditors love!

Simple & Light Deployment

Other solutions require you to invest in costly hardware devices, software applications, or dedicated resources. We don’t. Set-up is straightforward and we’re there to assist you every step of the way.

Traditional thinking of maintaining adequate controls on ‘critical network devices’ isn’t stopping incidents or breaches from happening. nDiscovery analyzes logs generated by network devices, firewall traffic, Windows endpoints, along with a host of other interconnected systems to get a holistic picture of your environment to detect threats, regardless of the entry point of the attacker.

Analyzing allowed activity is an important part of our methodology because, it is not always approved. Whether an unintentional oversight or a targeted attempt to leverage protected information, risk exposures are often introduced via allowed activity or an authorized connection from a third-party. nDiscovery reviews and reports on all administrative activity, so that you can be sure that they are legitimate… and approved.

“With nDiscovery, Sage has helped us take control of our network and be proactive instead of reactive to issues. They are thorough, intelligent, persistent, and great to work with. I trust them to help us keep our assets as safe as possible.”

-- Lisa Roy, Chief Technology Officer, Maine Maritime Academy

“I just don’t have the resources to stay up-to-date on the threat landscape and constantly tweak how we go about uncovering suspicious network activity... nDiscovery functions as an extension of our team. The analysts provide a consistently excellent level of service, which allows us to feel confident in the analysis and support we receive through nDiscovery.”

-- Brian Stoughton, IT Security Engineer, Massachusetts Medical Society
HOW n DISCOVERY WORKS

With Sage’s nDiscovery, your network is under surveillance 24 / 7 and our team of cybersecurity experts hunt down potential threats for you every day. Incidents are found and confirmed for you – and you receive remediation recommendations within minutes. Here’s how we do it.

Contextual & Behavior Analysis

With insight to your entire network, including all Windows endpoints, we examine behavioral attributes and place an activity in the appropriate context. This allows us to detect sophisticated and zero-day threats, even those mimicking normal behavior.

Current Threat Intelligence

With the dynamic pace of change in the external threat environment, keeping up-to-date is an on-going and time-consuming responsibility. Our security analysts are constantly combing the latest threat intelligence from a collection of public and private data repositories.

Data Aggregation & Advanced Analytics

Intelligence gained from working with a broad spectrum of industries allows us to detect new threats before automated tools even know they exist – and with heightened awareness by our cybersecurity experts compared to your internal team.

Business-Specific Context & Security Intel

Not every environment is the same. By developing a baseline of your network behavior over time, we minimize false positives and detect indicators of compromise quickly and accurately.
Most solutions that detect network threats are completely automated, so no one is actually watching what’s happening. nDiscovery is entirely different. We have real security professionals hunting for threats every day.

Our nDiscovery Team is so much more than just cybersecurity experts. We are trusted advisors and your go-to resource.

We are an extension of your team, and you can rely on us just like your other employees. Pick up the phone and a dedicated specialist will be there to provide support and answer questions.

You can trust the nDiscovery team to answer your mission-critical questions!

“The Sage has a team of consummate professionals who take the time to learn your environment and consistently communicate with you. Just today our nDiscovery specialist reached out to us not once, but twice, to communicate some changes to our environment he noticed. You don’t get that level of care with an automated system.”

— Bret Yarrison, Director of IT Infrastructure, RxAnte

nDiscovery provides all the benefits you need, at a low cost.

<table>
<thead>
<tr>
<th></th>
<th>nDiscovery</th>
<th>MSSP</th>
<th>SIEM</th>
<th>Cloud Log Mgt</th>
</tr>
</thead>
<tbody>
<tr>
<td>TECHNOLOGY:</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>METHODOLOGY:</td>
<td>✓</td>
<td>x</td>
<td>x</td>
<td>x</td>
</tr>
<tr>
<td>HUMAN EXPERTISE:</td>
<td>✓</td>
<td>x</td>
<td>x</td>
<td>x</td>
</tr>
<tr>
<td>THREAT HUNTING:</td>
<td>✓</td>
<td>x</td>
<td>x</td>
<td>x</td>
</tr>
<tr>
<td>CROSS INDUSTRY METRICS:</td>
<td>✓</td>
<td>✓</td>
<td>x</td>
<td>x</td>
</tr>
<tr>
<td>INDEPENDENT OVERSIGHT:</td>
<td>✓</td>
<td>x</td>
<td>x</td>
<td>x</td>
</tr>
<tr>
<td>COST OF OWNERSHIP:</td>
<td>$</td>
<td>$$$</td>
<td>$$$</td>
<td>$</td>
</tr>
</tbody>
</table>

nDiscovery is a subscription-based service. Licensing is determined by type of device and the size of your environment. There are no up-front costs or long-term contracts.

Request a FREE TWO-WEEK EVALUATION at www.nDiscovery.com.
ABOUT SAGE DATA SECURITY

Protecting your business from cyber attacks is a full-time endeavor that grows more demanding, specialized, and sophisticated every day.

Sage has the expertise and resources to help you achieve cyber resiliency.

“The expertise that Sage brings to our organization could not be replicated with an in-house hire. We have access to trained security professionals to assist us with the ever more complex area of information security allowing us to maintain a secure environment in a cost-effective manner.”

-- Tammy Plummer, EVP & CIO, The First, N.A.

DISCOVER THE SAGE DIFFERENCE

WE ARE AN EXTENSION OF YOUR TEAM.

We're not here to sell you hardware or software, and we don't represent any vendor. We are human experts who you can talk to on the phone, over email, or in person about your questions and concerns. We aren't satisfied with our job until we've made sure that you are completely comfortable and confident in the cybersecurity plan of action we've developed together for you.

WE CAN SUPPORT YOUR ENTIRE CYBERSECURITY LIFECYCLE.

Every organization’s cybersecurity needs are unique, and there is no such thing as a one-size-fits-all solution. From risk assessment to threat detection and everywhere in between, Sage partners with you to help you make informed choices about the services that are right for your organization, regardless of where you are in your cybersecurity lifecycle.

WE ARE 100% FOCUSED ON CYBERSECURITY.

A comprehensive approach to cybersecurity requires thoughtfulness and adaptability. That means real people working in real time to react to ever-changing threats, with expertise and judgment gained over decades of experience. This is who we are and what we do at Sage, and we pass that expertise on to you.

GET IN TOUCH

P: 207-879-7243
F: 207-879-7241
E: sage@sagedatasecurity.com
T: @SageDataSec
www.sagedatasecurity.com

Request a FREE demo at www.ndiscovery.com

PROTECTING INFORMATION ASSETS  |  ENSURING REGULATORY COMPLIANCE  |  FIGHTING CYBERCRIME